

Get A Plan, Get Sales

Name:

Annual Goal:
 Today's Date:

Average Sale Size	Number of Closed Sales Needed Per Year	Number of Closed Sales Needed Per Month	Closing Ratio (Percentage of 1st appts that turn into closed business)	Initial Conversations Needed Per Week (Based on your calculation of closing ratios)
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<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

3-5 Specific Things To Do Consistently to Grow Your Business (If you did these things you could not fail)	Frequency/Duration/Measurement	Intention
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