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FOR IMMEDIATE RELEASE

Braveheart Sales Performance Blog Honored as a “Top 50 Sales Management Blog”

Braveheart’s Sales Management Blog, written by Gretchen Gordon, Founder and President of Braveheart Sales Performance, has been honored by Docrated as one of their “[Top 50 Sales Management Blogs](#).” Docrated describes Braveheart’s blog as “a helpful portal for sales managers, with ample tips and actionable advice to help sales leaders improve their teams.”

Docrated compiled their list of “Top 50 Sales Management Blogs” in order to help sales teams across the country stay on top of the latest sales methodologies, strategies and thought leadership. Their list of 50 represents the blogs that they have found to be “the most helpful, informative, and insightful,” those which they believe to be “highly valuable reads for sales managers who want to be the best in their fields.” Braveheart holds the #20 spot on the list, though Docrated notes that their list does not rank the blogs in order of quality or importance.

“Braveheart Sales Performance is deeply appreciative that our blog was found, valued, and shared by Docrated. It’s always very redeeming to know that other Sales professionals have stumbled upon your blog and thought enough of it to publicly recommended it to others who care about maximizing their sales,” stated Gretchen, who authors all of the blog posts. “We appreciate the compliment!”

To subscribe to Braveheart’s Sales Management Blog, visit: <http://info.braveheartsales.com/subscribe-to-bravehearts-sales-management-blog>

About Braveheart Sales Performance

Headquartered in Columbus, Ohio, Braveheart Sales Performance is a privately held sales effectiveness consulting firm providing resources, tools, training and coaching to mid-market and small businesses. Braveheart differentiates itself by its extensive use of data-driven analysis to aid in all aspects of sales team management, including sales leadership development, sales training and coaching, sales talent acquisition, incentive compensation plan design, infrastructure and metrics consulting, and outsourced sales management.

For more information, visit www.braveheartsales.com or <http://blog.braveheartsales.com/sales-blog>.

About Docrated

Docrated offers sales, marketing and IT content solutions to companies looking for fast growth. With technology to support streamlined presentations, RFPs, Salesforce, and content that closes, Docrated has compelling solutions to support greater sales success.

To learn more about Docrated, visit their website: <http://www.docrated.com/>

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